



Rebecca Callahan, Esq.
Mediator-Arbitrator-Discovery Referee
Settlement Advisor – Arbitration Consultant

Specializing in resolving business disputes

Ms. Callahan is a 30-year, AV rated attorney who has practiced in Orange County, California her entire career, and handled complex business litigation matters in state and federal courts throughout California and many out-of-state jurisdictions. This experience covered a broad spectrum of industries and subject matters – including business/commercial contracts, commercial lending, commercial leasing, equipment leasing, intellectual property, purchase and sale of businesses, partnership dissolution, financial elder abuse, employer / employee relations, franchisor-franchisee relations, real property purchase, sale and development, probate and wills and trusts disputes.

For the past 20 years, Ms. Callahan has been engaged in alternative dispute resolution work as a mediator, arbitrator, settlement advisor and arbitration consultant. She has been in the ADR trenches for over 15 years and knows how to put theory into practice. In this regard, Ms. Callahan is known for her advance preparation, creative thinking, high energy, and collaborative style, as well as her ability to bring difficult disputes to a close in an efficient, economic, thoughtful and fair manner.

Ms. Callahan is a recognized expert in the field of dispute resolution. She teaches Arbitration and Mediation as an adjunct professor at Pepperdine School of Law / Straus Institute, and is also on the Faculty of the American Arbitration Association University where she presents skills training courses on various arbitration and mediation topics. Additionally, Ms. Callahan speaks, writes and contributes to various advanced-topic book publications, workshops and projects aimed at advancing awareness and understanding of the many alternatives to litigation available to disputing parties and providing attendees with strategies and tools to be successful in mediation and arbitration as both neutrals and advocates..

Ms. Callahan received her JD from the Cal Berkeley (Boalt Hall) and her undergraduate degree from USC. In 2007, she earned an LLM in Dispute Resolution from Pepperdine University School of Law / Straus Institute. She is a Past Chair of the ADR Section of the Orange County Bar Association and just completed a three-year term as an elected member of the Board of Directors of the Orange County Bar Association. She is currently serving as a member of the ADR Committee of the Litigation Section of the State Bar of California.

Ms. Callahan is available to serve on a statewide basis. Engagements can be booked directly through her office. *[Continued on Next Page]*

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AREAS OF SPECIALIZATION

- Banking & Finance
- Business/Commercial Contracts
- Business Dissolution & Windup
- E-Discovery Disputes
- Employment
- Financial Elder Abuse
- Fraud / Misappropriation / Tracing Disputes
- Insolvency & Bankruptcy Litigation
- Real Property
- Wills and Trusts Disputes

EDUCATION

University of California, Berkeley, J.D.
University of Southern California, B.A.
Pepperdine University School of Law / Straus Institute, LL.M. in Dispute Resolution

ALTERNATIVE DISPUTE RESOLUTION PANELS

American Arbitration Association, Commercial Arbitration and Mediation Panels
United States District Court / Central District of California, Panel Mediator
Court of Appeal / Second District, Panel Mediator
Orange County Superior Court, Panel Mediator

PROFESSIONAL ASSOCIATIONS

Association of Business Trial Lawyers, Orange County Chapter, Member
Association of Certified E-Discovery Specialists, Member (Studies completed Mar 2016)
Association of Corporate Counsel, Member
Federal Bar Association, Orange County Chapter. Member
Orange County Trial Lawyers Association, Member
Straus Institute ADR Inn of Court, Founding Member (2017-)
ADR Committee of the Litigation Section of the State Bar of California, Member (2016-)
Peter M. Elliott Inn of Court, Past President
Orange County Bar Association
Director 2014-2016
ADR Section, Seminar Chair 2013-2015
ADR Section, Chair 2013

COURT ADMISSIONS

California Bar
U.S. Supreme Court
Ninth Circuit Court of Appeals
Central District, U.S. District Court
Eastern District, U.S. District Court
Northern District, U.S. District Court
Southern District, U.S. District Court

SKILLS TRAINER / LECTURER / PRESENTER

American Arbitration Association University, Faculty
Pepperdine University School of Law / Straus Institute, Adjunct Professor
Numerous Speaking Engagements – *[Please see below for recent speaking engagements]*

PERSONAL

Married to Rich Keys, an attorney and principal of Bidna & Keys APLC
One son, Alex Keys, an entrepreneur / business owner
Hobbies and interests include bridge, the gym and walking her dogs

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RECENT SPEAKING ENGAGEMENTS

Rebecca has been a speaker and skills trainer for over 20 years. The following are some of her more recent speaking and training engagements:

- “Advanced Arbitration Skills,” four-day institute (USC-JAMS 2017)
- “Essential Skills for the New Mediator!” (American Arbitration Association University, 2017)
- “Dealing with Difficult Attorneys in Arbitration” (American Arbitration Association University, 2017)
- “Recent Developments in Arbitration, Mediation and Settlement” (OCBA-ADR Section, 2017)
- “Advanced Mediation Training / Settlement Building Skills” (U.S. District Court, 2017)
- “Mediation Theory & Practice” (Pepperdine University School of Law/Straus Institute, Fall Semester 2016)
- “Advanced Arbitration Skills,” inaugural five-day institute (USC-JAMS 2016)
- “STAR: A Systematic Approach to Mediation Strategies” (Pepperdine University School of Law/Straus Institute, 29th Professional Skills Program 2016)
- “Arbitration Theory and Practice” (Pepperdine University School of Law/Straus Institute, Spring Semester 2016)
- “The Full Pinocchio - Lying for the Sake of the Deal: Is it Ever OK to Lie in Mediation?” (AAA/ICDR Annual Conference, 2016)
- “Recent Developments in Arbitration, Mediation and Settlement” (OCBA-ADR Section, 2016)
- “The Distinguishing Features of Arbitration vs. Litigation in Banking Disputes” (OCBA – Banking Law Section, 2016)
- “Essential Skills for the New Mediator!” (American Arbitration Association University, 2016)
- “Impasse: Mediating in the Red Zone” (American Arbitration Association Webinar Program, 2015)
- “E-Discovery: Arbitration in a Digital World” (American Arbitration Association, 2015)
- “Mediating the Litigated Case” (Straus, 2015)
- “Mediation Advocacy: Negotiation Tips and Perspectives to Help You Up Your Game at Mediation” (Private MCLE Seminar, 2015)
- “Recent Developments in Arbitration and Mediation Law” (OCBA -ADR Section, 2015)
- “The Full Pinocchio: Lying for the Sake of the Deal: What zeal for the deal might cause parties, attorneys and/or the mediator to do!” (ABA-Dispute Resolution Section Spring Conference, 2015 and Southern California Mediation Association Annual Conference, 2015)
- “Essential Skills for the New Mediator!” (American Arbitration Association University, 2015)
- “Are You in the Red Zone? Strategies and Tips for Understanding and Dealing with Impasse” (Elliott Inn of Court, 2015)
- “Essential Skills for the New Mediator!” (American Arbitration Association University, 2014)
- “Conducting Research & Investigations: The Arbitrator’s Authority” (American Arbitration Association, 2014)
- “Principled Deliberations: Decision-Making Skills for Arbitrators” (American Arbitration Association, 2014)
- “Recent Developments in Arbitration and Mediation Law” (OCBA -ADR Section, 2014)
- “Mediation Theory & Practice” (Pepperdine University School of Law/Straus Institute, Spring Semester 2014)
- “Recent Developments in Arbitration and Mediation Law” (OCBA -ADR Section, 2014)
- “Mediation Theory & Practice” (Pepperdine University School of Law/Straus Institute, Spring Semester 2014)
- “Recent Developments in Arbitration and Mediation Law” (OCBA-ADR Section, 2013)

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RECENT SPEAKING ENGAGEMENTS-continued

- “Essential Skills for the New Mediator!” (American Arbitration Association University, 2013)
- “Lying for the Sake of the Deal: What zeal for the deal might lead us or the other side or the mediator to do! (Elliott Inn of Court Program, 2012)
- “Are Your Secrets Safe in Mediation” (OCBA Commercial Law & Bankruptcy Section, 2012)
- “Follow the Money: Tips, Strategies and Special Issues Associated with Settling Insured Claims” (OCBA - Insurance Law Section, 2012)
- “The Well Wrought ADR Clause” (ABA-Dispute Resolution Section Annual Spring Conference, 2012)
- “Economy, Speed and Justice: What Neutrals, Forum Providers, Advocates and Parties Can do to Control and Reduce the Cost of ADR Processes (OCB -ADR Section, 2012)
- “Mediating in the 21st Century: Current Topics, Trends and Strategies” (American Bankruptcy Institute, 2012)
- “Mediation Theory & Practice” (Pepperdine University / Straus Institute, Spring Semester 2012)
- “Maximizing Efficiency and Economy in Arbitration: Challenges at the Preliminary Hearing” (American Arbitration Association, 2011)
- “When the Glass is Half-Filled with Emptiness: What to Do When Insolvency or Bankruptcy Become Issues in Mediation” (OCBA ADR Section, June 2010 and ABA Dispute Resolution Annual Conference, 2011)

RECENT ADR ARTICLES

Rebecca has been frequent contributor of articles to various publications. The following are some of her more recent articles:

- “Arbitration Clauses: Hot Questions & Cool Answers / A Contemporary Look at Drafting Considerations and Opportunities” – Part 2 (slated for publication in the Orange County Lawyer, March 2017)
- “Arbitration Clauses: Hot Questions & Cool Answers / A Contemporary Look at Drafting Considerations and Opportunities” – Part 1 (Orange County Lawyer, February 2017) PDF available at www.callahanADR.com under Articles & Programs
- “Facework in Mediation: The Need for ‘Face’ Time” (Orange County Lawyer, September 2016) – PDF available at www.callahanADR.com under Articles & Programs
- “Effective Use of a Forensic Accountant in Mediating Commercial Fraud Disputes” (Chapter 15 of *Fraud and Forensics: Piercing Through Deception in a Commercial Fraud Case* regarding how to use a forensic accountant at mediation) (American Bankruptcy Institute, 2015)
- “Mediation Advocacy: Negotiation Tips and Perspectives to Help You Up Your Game at Mediation,” (Orange County Lawyer, July 2015) - PDF available at www.callahanADR.com under Articles & Programs
- “Reservation Points: A Perspective on Where the ‘Real’ Negotiation Begins” private publication/MCLE program handout (June 2015) – PDF available at www.callahanADR.com under Articles & Programs
- “Piercing the Veil of Mediation” (LA Daily Journal, Guest Column, May 8, 2015) - PDF available at www.callahanADR.com under Articles & Programs
- “Mediation Confidentiality: For California Litigants, Why Should Mediation Confidentiality be a Function of the Court in Which the Litigation is Pending?” 12 Pepp. Disp. Resol. L.J. 63 (2012) – PDF available at www.callahanADR.com under Articles & Programs
- “What’s Your Client’s Case Worth?” private publication/brochure (Fall 2011) – PDF available at www.callahanADR.com under Articles & Programs
- “Let the Games Begin: Supreme Court Invites Piecemeal Litigation and Procedural Gamesmanship: A Case Note on KPMP LLP v. Cocchi” Conflict Management / ABA-Litigation Section, website publication (2011)
- “It Takes Two to Tango: How to Get the Most Out of Mediation” Daily Journal Verdicts and Settlements (May 27, 2011)

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RECENT ADR ARTICLES-continued

- "What's Your Client's Case Worth for Purposes of Settlement," private publication/brochure (Summer 2011) - – PDF available at www.callahanADR.com under Articles & Programs
- "How to Get the Most Out of Your Mediation," private publication/brochure (Spring 2011) – PDF available at www.callahanADR.com under Articles & Programs
- "The Supreme Court Erects Another Roadblock to Challenging Arbitration: A Case Note on Rent-a-Center West, Inc. v. Jackson" Conflict Management / ABA-Litigation Section, website publication (2010)
- "The Supreme Court Erects Another Roadblock to Challenging Arbitration: A Case Note on Rent-a-Center West, Inc. v. Jackson" Conflict Management / ABA-Litigation Section, website publication (2010)
- "20 Questions re Commercial Arbitration," private publication/brochure (Winter 2010) – PDF available at www.callahanADR.com under Articles & Programs
- "20 Questions re Mediation," private publication/brochure (Fall 2010) – PDF available at www.callahanADR.com under Articles & Programs
- "Severability Rule Expanded: Supreme Court Holds that Parties' Agreement to Delegate Questions of Arbitrability Shall be Enforced, Including Those that Go to the Validity of the Arbitration Agreement Itself," American Bar Association / Litigation Section, website publication (2010)
- "California's New Ethics Standards: A Hot Bed of Controversy and Conflicting Decisions," 5 J. Am. Arb. 295 (2006) - PDF available at www.callahanADR.com under Articles & Programs
- "Truth or Dare: California's New Ethics Standards for Private Arbitrators," Business Law News (Issue 1 2008);
- "Arbitration v. Litigation: The Right to Appeal and Other Misperceptions Fueling the Preference for a Judicial Forum" (2006 Thesis Paper), <http://law.bepress.com/expresso/eps/1248> - PDF available at www.callahanADR.com under Articles & Programs
- "Facework in Mediation: The Need for A Little Face Time" (2005 Paper), <http://law.bepress.com/expresso/eps/837> - PDF available at www.callahanADR.com under Articles & Programs

HONORS & AWARDS

- Most Settled Mediations / Santa Ana Division (2002-2003 and 2006-2007 Bankruptcy Mediation Panel)
- Most Settled Mediations / Entire District, Santa Ana and San Fernando Valley Divisions (2005-2006 Bankruptcy Mediation Panel)
- Most Frequently Chosen Mediator / Santa Ana Division and San Fernando Valley Divisions (2002-2003 and 2005-2006 Bankruptcy Mediation Panel)
- Mediation with the Most Parties / Entire District (2005-2006 Bankruptcy Mediation Panel)

Note: Of all the court panels Ms. Callahan has participated on, only the Bankruptcy Mediation Panel handed out awards and then did so only for a period of time.

ADR TRAINING

- Basic Mediation Training for the United States Bankruptcy Court's Inaugural Mediation Panel (Straus Institute, 40-hour skills course, 1995)
- Advanced Mediation Training (Straus Institute, 20-hour skills course, 1998)
- Negotiation Skills (Straus Institute, 20-hour skills course, 2004)
- Arbitration Practice (Pepperdine SOL LLM Program, 2005)
- Interviewing and Counseling (Pepperdine SOL LLM Program, 2005)
- Communication and Conflict (Pepperdine SOL LLM Program, 2005)
- Social Psychology of Conflict (Pepperdine SOL LLM Program, 2005)

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ADR TRAINING-continued

Arbitrator Level I Training (American Arbitration Association, 2005)
Safeguarding, Deciding and Writing Awards (American Arbitration Association, 2005)
Arbitration 120-hour Externship with Carl Ingwolson and Thomas Pistone (Pepperdine SOL LLM Program, 2005)
Independent Study Thesis Project (Pepperdine SOL LLM Program, 2005)
Mediation Seminar Class (Pepperdine SOL LLM Program, 2005)
Negotiation and Advocacy (Pepperdine SOL LLM Program, 2006)
Thesis Presentation Project (Pepperdine SOL LLM Program, 2006)
Arbitrator Level II Training (American Arbitration Association, 2006)
Cross-Cultural Negotiation (Pepperdine SOL LLM Program, 2006)
International Commercial Arbitration (Pepperdine SOL LLM Program, 2005)
Mediation 120-hour Externship with Hon. Alexander Williams, III (Los Angeles Superior Court Settlement Judge), Hon. John Woolley, Ret. (JAMS), Dennis Torres (Pepperdine) (Pepperdine SOL LLM Program, 2006)
Religion and Dispute Resolution (Pepperdine SOL LLM Program, 2006)
International Commercial Dispute Resolution (Pepperdine SOL LLM Program, 2006)
Best Practices in Commercial Arbitration (College of Commercial Arbitrators, 2007)
Mediating the Complex Case (Straus Institute, 20-hour skills course, 2008)
Standards for Efficient and Cost Effective Arbitration (American Arbitration Association, 2008)
Mediating Employment, Personal Injury and Professional Liability Cases (Straus Institute, 20-hour skills course, 2009)
Negotiating Litigated Disputes – From Practical to Tactical (American Arbitration Association, 2009)
Advanced Mediation Training (U.S. District Court, one-day seminar, 2009)
Fundamentals of Elder Mediation (Dana Curtis, three-day seminar, 2009)
Dealing with Delays in Arbitration (American Arbitration Association, 2010)
Mediating in the Red Zone (Straus Institute, 20-hour skills course, 2010)
Neuroscience and Mediation (ABA Dispute Resolution Annual Conference, 1-hour program, 2011)
Good Judgments: Improving Assessment and Advocacy in Negotiation (ABA Dispute Resolution Annual Conference, 1-hour program, 2011)
Ethical Dilemmas in Mediation (ABA Dispute Resolution Annual Conference, 1-hour program, 2011)
Strategic Negotiating Skills (Straus Institute, 20-hour skills course, 2011)
Confronting Arbitrability and Jurisdiction Issues in Arbitration (American Arbitration Association, 2011)
Managing the Arbitration Process for Efficiency and Economy Following the Preliminary Hearing (American Arbitration Association, 2011)
The Extent or Limit of Mediator Influence to Effect Settlement (American Arbitration Association, 2011)
Follow the Money: Tips, Strategies and Special Issues Associated with Settling Insured Claims (OCBA-ADR Section, 1-hour program, 2012)
Apology, Forgiveness and Reconciliation (Straus Institute, 1-day program, 2012)
Advanced Mediation Training (U.S. District Court, 1-day program, 2013)
Med-Arb: Is it Appropriate for a Neutral to Mediate a Case and then Hear and Decide the Case as Arbitrator? (OCBA-ADR Section, 1-hour program, 2013)
Recent Developments in Arbitration and Mediation Law (OCBA-ADR Section, 3-hour program, 2013)
Early Dispute Resolution (OCBA-ADR Section, 1-hour program, 2014)
Advanced Mediation Training (U.S. District Court, 1-day program, 2014)
Recent Developments in Arbitration and Mediation Law (OCBA-ADR Section, 3-hour program, 2014)
Conducting Research and Investigations: The Arbitrator's Authority (American Arbitration Association, 2014)

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ADR TRAINING-continued

Principled Deliberations / Decision-Making Skills for Arbitrators (American Arbitration Association, 2014)
Mediating the Litigated Case (Straus Institute, skills course, 2014)
Impasse: Mediating in the Red Zone (American Arbitration Association, 2015)
E-Discovery: Arbitration in a Digital World (American Arbitration Association, 2015)
Advanced Mediation Training (U.S. District Court, 1-day program, 2015)
The Full Pinocchio: Is it Ever OK to Lie in Mediation? (American Arbitration Association, 2016)
Advanced Mediation Training (U.S. District Court, 1-day program, 2016)
Advanced Arbitration Skills (University of Southern California Law School, 5-day program, 2016)
Resolving International Commercial Disputes (AAA/ICDR, 2-hour program, 2016)
Advanced Mediation Training (U.S. District Court, 1-day program, 2016)
Red Flags and Risk Areas: Challenges to Arbitrator Authority (American Arbitration Association, 2017)

March 2017